An Overview of GeM Government eMarketplace
What is GeM?

- GeM - Government e-Market Place.
- One stop Online Market Place for common use goods and services for Government users.
- Genesis - Recommendations of two Group of Secretaries and Hon’ble FM Budget Speech 2016 directives.
GeM - Objective

✓ Provide Government users the speed and flexibility of e-commerce site in sourcing its requirement

✓ Relieve government users from mundane tendering activities

✓ To have technology enabled dynamic, self sustaining, user friendly, fair and transparent procurement system

✓ To promote standardization of products, demand aggregation, Make in India
Mandated by GFR – Rule 149 of GFR 2017

- The Procurement of Goods and Services by Ministries or Departments will be mandatory for Goods or Services available on GeM.

- Financial Limits

  (i) Up to Rs.50,000/- through any of the available suppliers on the GeM, meeting the requisite quality, specification and delivery period.

  (ii) Above Rs.50,000/- and up to Rs.30,00,000/- through the GeM Seller having lowest price amongst the available sellers, of at least three different manufacturers, on GeM, meeting the requisite quality, specification and delivery period.
Financial Limit Continued...

- The tools for online bidding and online reverse auction available on GeM can be used by the Buyer if decided by the competent authority.

- (iii) Above Rs.30,00,000/- through the supplier having lowest price meeting the requisite quality, specification and delivery period after mandatorily obtaining bids, using online bidding or reverse auction tool provided on GeM.
Financial Limit continued....

- Procuring authority to satisfy that the price of the selected offer is reasonable and meet the requisite quality, specifications and delivery period.
Important Aspects of GeM

- Parties in GeM
  - Buyer
    - Who can buy
    - How to register to buy
    - How to buy
  - Seller
    - Who can sell
    - How to register to sell
  - DGS&D
    - Role and responsibilities

- Each has its predefined role and responsibilities
I.T. Act 2000, valid agreement buyer/seller

Trust based portal-seller is responsible or administrative action from Govt of India

All data are counter checked (PAN, UAM, GSTN, BIS, BEE)

Sellers -10% discount on MRP (Min)

Primary user - RESPONSIBLE

Any officer of Central / State Government / PSU / Autonomous Bodies / Local Bodies / Constitutional Bodies / Statuary Bodies at the level of Deputy Secretary of the Government of India or equivalent

Head of the Office at Sub Centre / Unit / Branch, can Register his / her organization / unit on GeM portal as Primary User.
Secondary user-officials responsible for procurement transactions on GeM including Placement of Contracts, Receipt of Stores, and Payments to the Sellers etc.

- roles of Buyer / Consignee / Drawing and Disbursement Office (DDO) / Paying Authority etc.

The access rights permissible is by PRIMARY USER
Terms and Condition Sale/Purchase

- Dynamic System - Online submits its products specification parameters, prices, delivery schedule
- Terms of Delivery - Free Delivery at Consignee Site
- Rates - inclusive of all duties and taxes
- Currency - INR only
- Gives an undertaking that the offered prices in the GeM shall in no case exceed Maximum Retail Price (MRP) and/or those concurrently offered by the Seller elsewhere including any e-commerce sites.
- E-signed offer at the terms and conditions of GeM
Terms and Condition – Sale/Purchase

• Online Purchase Order – Sellers rates and delivery schedule
• Liquidated damages for delay in supplies
• Refund Policy – 10 days
• Provisional Receipt Certificate
• Consignee Receipt and Acceptance Certificate
• Payment Terms
• Dispute resolution mechanism
GeM – Present Status

- More than 6100 nos. of Sellers with more than 31000 nos. different products and more than 7000 nos. of users registered
- Taxi service is operational with 304 service provider with more than 354 nos. vehicles
- Scanning & Digitization Service, HR Management Service, Professional IT Service, Cloud platform as a Service, Cleaning & Maintenance Service, Child Care Facility, AMC Service, Data Centre service, Security Service and Cloud Infrastructure as service also available
Procurement Objectives

- **Purchaser’s Perspective**
  - Quality products
  - Speed, Flexibility, User friendly
  - Transparency

- **Seller’s Perspective**
  - Equal opportunity to supply
  - Timely receipt of payment

- **Terms and conditions – provision to penalise misconduct of suppliers**

- Government users to ensure payment - Detailed Guidelines for release of Payment vide DOE OM Number 26/04/2016/PPD dated 20.09.2016
Thank You